Just the facts Income Cover - Agreed Value To replace a significant portion of lost income when your client suffers a total disability or partial disability.



Premium Review Periods	Minimum Entry Age	Maximum Entry Age	Expiry Age	Payment Term Options	Minimum Sum Insured	Maximum Sum Insured	GST	Maximum Replacement Ratio
Yearly Stepped Level to Age 65, Non Guaranteed Level to Age 70, Non guaranteed	16	• 57 for to age 65 • 62 for to age 70 (reduced commission required after age 55)		To age 65 or 702 or 5 years3, 6 or 12 months	\$100 per month ; or \$1,200 per annum	\$40,000 per month*; or \$480,000 per annum *Class 5 limited to \$2,500 per month / \$30,000 per annum	Apply to premiums, claims and commissions	Up to 62.5% of income, or 75% if the Taxable AV option is selected

Worldwide Cover	Paid in Advance	Offsets	Financial Underwriting	Unemployment and Leave Without Pay	Inflation Adjustment and Claims Escalation	Taxation of Premium and Benefit
Yes	Yes	Before tax income earned or able to be earned by the life from any occupation during a period of disability; any before tax benefits received or entitled to be received from ACC for the same disability; and any monthly benefits received or entitled to be received from any other insurance companies in respect of the same disability (unless the total of all insurance benefits does not exceed 62.5% for Non Taxable Agreed Value and 75% for Taxable Agreed Value before tax income)	Financially underwritten at time of application and claim	If longer than 12 months, reverts to occupation class 5, with maximum benefit amount of \$2,500	Automatically applied annually; actual inflation % or minimum 5% as selected at application. Nil indexing option available with level premium review period options. Claims escalation does not apply to level premium review periods with no indexing.	It is our understanding that premiums payable are not tax deductible and claims proceeds received are not taxable as income.

Occupation	n Pre-Disability Inco	Pre-Disability Income Calculation		Total Disability Benefit		efit	TPD Benefit		Wait
Class	Employed	Self-Employed	Definition	Benefit Calculation	Definition	Benefit Calculation	Criteria	Calculation	Period
Classes 1-4	Greater of: Average monthly income in any 12 month period over last 3 years; or Monthly income immediately preceding disability	Highest average monthly income in any 12 month period over last 3 years	 Unable to work more than 10 hours per week; or Unable to perform at least 75% of key tasks and responsibilities 	 A – (B × C) where: (A) = sum insured, (B) = any offsets, (C) = 100% if taxable, or 75% if non-taxable 	 Earns less than 75% of pre-disability income, or Unable to work more than 75% pre-disability hours, or Unable to perform 25% of key tasks and responsibilities 	• A – (B × C) where: (A) = sum insured, (B) = any offsets, (C) = 75% if taxable, or 62.5% if non- taxable	 Total disability claim for 12 months and unlikely to ever return to own occupation; or Permanent cognitive impairment; or Blindness; or Loss of use of hands, feet, or 1 hand and 1 foot; or Loss of sight in 1 eye and use of 1 hand or foot; or Unable to perform 2 Activities of Daily Living (ADL's) 	24 × sum insured (reduced for payment terms less than 2 years)	4, 8, 13, 26, 52 & 104 weeks
Class 5	-	-	 Home/Hospital bound, unable to perform 2 Activities of Daily Living (ADL's); or Unable to perform 3 Normal Domestic Duties (NDD's) 	 A – (B × C) Where: (A) = the lesser of sum insured or \$2,500, (B) = any offsets, (C) = 100% if taxable, or 75% if non-taxable 	No Benefit Payable	No Benefit Payable	 Permanent cognitive impairment; or Blindness; or Loss of use of hands, feet, or 1 hand and 1 foot; or Loss of sight in 1 eye and use of 1 hand or foot; or Unable to perform 2 Activities of Daily Living (ADL's); or Unable to perform 3 Normal Domestic Duties (NDD's) 	24 × sum insured (reduced for payment terms less than 2 years)	13, 26, 52 & 104 weeks

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- Self-inflicted harm
- · Participating in criminal activity
- Non-compliance with medical treatment
- Normal Pregnancy, childbirth or miscarriage unless continued 90 days post end of pregnancy
- Refusal to provide claims information or undergo requested examinations or tests

Activities of Daily Living (ADL)

- Bathing and showering
- Dressing and undressing
- Eating and drinking
- Using the toilet to maintain personal hygiene
- Moving from place to place by walking, wheelchair or with the assistance of a walking aid

- Cleaning of the home
- Shopping for the family's groceries
- · Cooking of meals for the family
- Taking care of any dependent relatives
- Doing the family laundry

Base Benefits	Criteria	Benefit	Limitations or Conditions
Partial Disability Bonus	Minimum of 1 month's total disability benefit paid and receiving Partial Disability Benefit	An additional 25% of monthly sum insured	Ends at the earlier of 12 months, or the earlier of either the cover or payment term ending, or when client is no longer partially disabled
Bed Confinement Benefit	Confined to hospital or bed under regular medical supervision by a Specialist, Medical Doctor or Registered Nurse for minimum of 3 nights during wait period	1/30th of monthly sum insured per day, paid during wait period	Until end of waiting period or until no longer hospitalised or confined to bed
Childcare Assistance Benefit	Additional childcare costs incurred as a direct result of disability	Reimburses actual costs	Maximum of \$800 per month per dependent child under 14, for a maximum of 6 months, or to the end of either the cover or payment terms, or when client is no longer disabled
Death Benefit	Death of life assured while cover is in force	3 × monthly sum insured	-
Waiver of Waiting Period	New or recurrent disability suffered within 12 months of previous claim ending, and disability lasts more than 30 days. Clients suffering a new disability can choose not to exercise this option	-	For payment terms other than to age 65 or to age 70, where waiting period is waived, a new claim will be considered a continuation of the previous claim for payment term purposes
Recovery Support Benefit	Receiving monthly benefit and purchased specialised equipment, e.g. mobility	Reimburses actual costs	Maximum 6 × monthly sum insured payment terms > 12 months
	devices or home modifications		Maximum 3 × monthly sum insured payment terms = 12 months
			Maximum 1 × monthly sum insured payment terms < 12 months
Return to Home Benefit	Working or living overseas for minimum 3 months prior to disability	Reimburses actual costs	Maximum \$10,000 over the life of the policy



Base Benefits	Criteria	Benefit	Limitations or Conditions	
Vocational Retraining and Rehabilitation Benefit	Training/Rehabilitation program must help to improve capacity to	Reimburses actual costs	Maximum 24 × monthly sum insured	
	return to work		Not available for payment terms less than 2 years	
Return to Work Benefit	Received Vocational Retraining and Rehabilitation Benefit and	After 3 months 1 × monthly sum insured	-	
	subsequently returns to full-time work	After 6 months 2 × monthly sum insured		
Special Care Benefit	On claim and requiring full-time care	Lesser of monthly sum insured , actual cost of professional carer, 75% of family member's after tax income, or \$2,500	Maximum 6 months , or to the end of either the cover or payment term, or when client is no longer totally disabled	
Total and Permanent Disability (TPD) Benefit	Own occupation definition classes 1-4	Lump sum of 24 × monthly sum insured	24 × monthly sum insured payment terms > 12 months	
	Refer to 'TPD Benefit' previous page for more detail		12 × monthly sum insured payment terms = 12 months	
			3 × monthly sum insured payment terms < 12 months	
Emergency Transportation Benefit	Emergency transport recommended by medical doctor or specialist	Reimburses actual costs	Maximum 3 × monthly sum insured once per 12 months	
Increasing Income Benefit	Increase in income prior to age 55	Each increase limited to what can be financially justified No further assessment of health, occupation or pastimes	Total of all increases limited to 100% of aggregated sum insured, capped at monthly benefit of \$12,000. Claims within 90 days of increase limited to pre-increase sum insured plus 10%	
Fixed Payment Term Reset Benefit	New or recurrent disabilities	Resets shorter Payment Terms	After returning to work for 12 months	

Specific Injury and Critical Illness Benefits Specific Injury Benefit - Specified Injuries If your client suffers one of the listed injuries or illnesses, we Fractured: Collarbone Jaw 30 days Angioplasty (Triple) Multiple sclerosis will pay the sum insured for the lesser of the payment term and Skull Forearm 30 days Aortic surgery Organ transplant either the specified payment period (Specific Injury Benefit) or six months (Critical Illness Benefit) irrespective of whether they are Wrist 45 days Cancer Stroke totally or partially disabled • Chronic kidney failure Ankle Kneecap Upper arm 60 days No offsets apply Elbow Leg below knee Vertebrae 60 days Chronic liver failure Both benefits pay monthly in advance from the date of injury Heel Shoulder 60 days · Chronic lung failure If disability lasts longer than the payment period the total or partial disability benefit will commence at the end of the wait Leg above knee Pelvis 90 days Coronary artery surgery period Loss of: Thumb and index finger 6 months Heart attack Foot or hand Sight in one eye Heart valve replacement 12 months Whole arm or leg 18 months Major burns Any two hands, feet, eyes, or combination thereof 24 months Major head trauma Paralysis i.e. diplegia, hemiplegia, paraplegia, or quadriplegia 60 months

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Options	Criteria	Benefit	Limitations or Conditions
Reduction in Waiting Period	Any change in occupational circumstances justifying a reduction in wait period	No further medical underwriting	New waiting period must be justifiable
Option			Request within 90 days of change in occupational circumstances or within 60 days of the policy anniversary
Dependent Caregiver Option	Parent, child, sibling, grandparent, grandchild, mother-in-law, father-in-law, spouse, de facto partner, or civil union partner; under age 65 when first disabled	Lesser of monthly sum insured or \$3,500 per month	Maximum 6 months
			Must use all leave entitlements first
			Pre-existing conditions specifically excluded
Retirement Protection Option (KiwiSaver)	Be a member of KiwiSaver	Monthly sum insured × 2%, 4% or 6%	Benefit is paid directly to client's KiwiSaver fund
Payment Term Restriction Option	For disabilitity arising as a result of illness or injury which are predominantly self-reported or not supported by medical evidence	10% premium discount	Limits payment term to 1 year, irrespective of the selected payment term.
			Not available for payment terms of 12 months or less.
Booster Option	Client disabled beyond the waiting period	Monthly benefit increased by 1/3 for first 3 payments	12 month stand-down for same illness/injury Not available for payment terms less than 12 months
Total and Permanent Disability Booster Option	A Total and Permanent Disability Benefit has been paid	Monthly benefit becomes the monthly sum insured plus an additional 1/3 No offsets apply	Not available for payment terms 12 months or less