Just the facts Income and Expenses Cover Replaces up to 75% of the lost income or the life assured's portion of their domestic expenses in the event of your client's total or partial disability.

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Premium Review Periods	Minimum Entry Age	Maximum Entry		Expiry Age	Payment Term Options	Minimum Sum Insured	Maximum Sum Insured	Waiting Period
Yearly Stepped	16	57 for to age 65 (reduced commis: required after age	ssion	65	To age 65 2 or 5 years	\$100 per month ; or \$1,200 per annum	\$40,000 per month*; or \$480,000 per annum *Class 5 limited to \$2,500 per month / \$30,000 per annum	Occupation Class 1 - 4 4, 8, and 13 weeks With 26, 52 & 104 weeks available to clients who have other insurance cover (i.e. Business Protection or Group cover) Occupation Class 5 13 weeks
Worldwide Cover Yes	Paid in Adva Yes for both T Benefits and F Disability Ben	otal Disability Rep Partial Inc efits pro	placeable come at tim oof of incor	derwriting Ratio is 75% ne of applic ime (or expe at claim time	6 of Ap ation but cla enses) will	T plies to premiums, ms and commissions	Taxation of Premium and Benefit It is our understanding that premium payable are tax deductible and claim proceeds received are taxable as inc	s Automatically applied annually; s actual inflation % (CPI)

Monthly Domestic Expenses - Monthly Domestic Expenses includes monthly expenses which are for domestic purposes and/or for services supplied to the primary place of residence (home) of the life assured

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	Monthly Domestic Expenses may include the life assured's portion of the monthly average, of the following: • Contractual Mortgage Repayments; or • Rent;	Monthly Domestic Expenses may also include the 100% of the monthly average, where the expense is incurred by the life assured or 50% of the monthly average, where the expense is incurred by the life assured's spouse, civil union or de facto partner (provided they resided at the same address):	The life assured portion means in the event of shared accommodation including but not limited to living with a spouse, civil union or de facto partner, lodging, subletting, or boarding the shared household expenses will be divided by the number of adults sharing the accommodation for which the costs are incurred.		
As well as:		Motor Vehicle Insurance Premiums (where paid monthly); and	A dependent child of the life assured by way of birth or Adoption or who is under the		
	Electricity; and Internet; and	Hire Purchase, Bank Loan or other Personal Loan (excluding Mortgage) repayments to a Lending Institution; and	legal guardianship of the life assured at the time of claim, and is under the age of 25 at the date the life assured first becomes totally disabled or partially disabled is not considered an adult for the purposes of 'sharing the accommodation'.		
	Gas; and	Private Motor Vehicle Lease costs (excludes business leases).			
	Phone bills/usage costs; and				
	Television subscription services; and				
	• Water; and				
	 House, Contents and Renters Insurance Premiums; and 				
	Rates; and				
	Body Corporate Fees; and				
	Private School Fees; and				
	Early Childhood Education costs.				

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Occupation Class	Total Disability Benefit Definition	The Total Disability Benefit calcula	tion	
Classes 1-4	 For the first 12 months of disability: Unable to work in Usual Occupation more than 10 hours per week; or Unable to perform at least 75% of key tasks and responsibilities in Usual Occupation. Following 12 months of disability: Unable to work in Usual Occupation or any reasonable occupation for more than 10 hours Unable to perform at least 75% of key tasks and responsibilities in Usual Occupation or any reasonable occupation for more than 10 hours Provided the disability did not arise or continue as a direct or indirect result of a Non-evidenced Illness or In 	r any Reasonable Occupation	es 75%; or • (A-B) x 75%; or (B) = Offsets mestic expenses • C-B; and (C) = Sum In: Limited to D; where:	stic Expenses
Class 5	 Home/Hospital bound; or Unable to perform 2 Activities of Daily Living (ADL's); or Unable to perform 3 Normal Domestic Duties (NDD's) 	The lesser of: Sum insured less Offsets; or \$2,500 less Offsets	The lesser of: • (A-B); or • \$2,500 - B; and (A) = Sum In: Limited to A; where: (B) = Offsets	
Occupation Class	Partial Disability Benefit Definition	The Partial Disability Benefit calcula	ation	
Classes 1-4	 For the first 12 months of disability: Unable to earn at least 75 % of pre-disability income; or Unable to perform at least 25% of key tasks and responsibilities of Usual Occupation; Unable to work at least 75 % of pre-disability hours. Following 12 months of disability: Unable to earn at least 75 % of pre-disability income in Usual Occupation or any Reas Unable to perform at least 25% of key tasks and responsibilities of Usual Occupation or any Reas Unable to perform at least 25% of pre-disability income in Usual Occupation or any Reas Unable to work at least 75 % of pre-disability hours in Usual Occupation or any Reas Or any Reas Unable to work at least 75% of pre-disability hours in Usual Occupation or any Reas Or any R	less offsets Limited to monthly Income and Expenses Cov on able Occupation; or or any Reasonable Occupation; or nable Occupation	es 75%; or • (A-B) x 75%; or (B) = Offsets mestic expenses • C-B; and (D) = Sum In: Limited to D; where:	stic Expenses
Class 5	No Partial Disability Benefit	N/A		
			Pre-Disability Income Calculation	
Defaulting to (Dccupation Class 5	Offsets	Employed Self-Employed	

- unemployed
- on unpaid leave
- working an average of less than 25 hours per week
- Or who at the time of the disability is:
- deregistered, lose their practicing license etc.
- Incarcerated in a penal institution

- Before tax income earned or able to be earned by the life assured from any occupation during a period of disability;
 - any before tax benefits received or entitled to be received from ACC for the same disability; and
 - any monthly benefits received or entitled to be received from any other insurance companies in respect of the same disability (unless the total of all insurance benefits does not exceed 75% of before tax income)

Greater of

 Average monthly income in any 12 month period over last 3 years, or

Average monthly income in the 12 months immediately preceding disability

 Monthly income immediately preceding disability

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Base Benefits	Criteria	Benefit	Limitations or Conditions	
Waiver of Waiting Period	New or recurrent disability suffered within 12 months of a previous claim ending, and disability lasts more than 30 days.	No additional waiting period applies	For 2 year and 5 year payment, this will be considered a continuation of the previous claim for payment term purposes	
Fixed Payment Term Reset Benefit	Payment Term resets for new disability suffered after returning to full time work/not being disabled for at least 12 months	Resets for 2 year and 5 year payment term.	After returning to work or not being disabled for al least 12 months	
Bed Confinement Benefit	Confined to hospital or bed under regular medical supervision for minimum of 3 nights, during wait period	1/30th of monthly sum insured per day, paid during waiting period	Until end of waiting period or until no longer hospitalised or confined to bed	
Recovery Support Benefit	Receiving monthly benefit and purchased specialised equipment, e.g. mobility devices or home modifications	Reimburses actual costs	Maximum 6 × monthly sum insured	
Vocational Retraining and Rehabilitation Benefit	Training/Rehabilitation program must help to improve capacity to return to work	Reimburses actual costs	Maximum 3 × monthly sum insured or \$10,000, whichever is lesser	
Return to Work Benefit	Received Vocational Retraining and Rehabilitation Benefit and	After 3 months 1 × monthly sum insured	-	
	subsequently returns to pre-disability hours	After 6 months 2 × monthly sum insured		
Increasing Income Benefit	Increase in income prior to age 55	Each increase limited to what can be financially justified with no further assessment of health, occupation or pastimes	Total of all increases limited to 100% of aggregated sum insured , capped at monthly benefit of \$12,000. Claims within 90 days of increase limited to pre-increase sum insured plus 10%	

Reasonable Occupation

Means any occupation or profession that the life assured could reasonably be expected to perform on the basis of the life assured's education, training and experience and for which the market remuneration would be at least 75% of the life assured's Pre-Disability Income.

Activities of Daily Living (ADL)

• Bathing and showering

- Dressing and undressing
- Eating and drinking
- Using the toilet to maintain personal hygiene
- Moving from place to place by walking, wheelchair or with the assistance of a walking aid

- Cleaning of the home
- Shopping for the family's groceries
- · Cooking of meals for the family
- Taking care of any dependent relatives
- Doing the family laundry

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